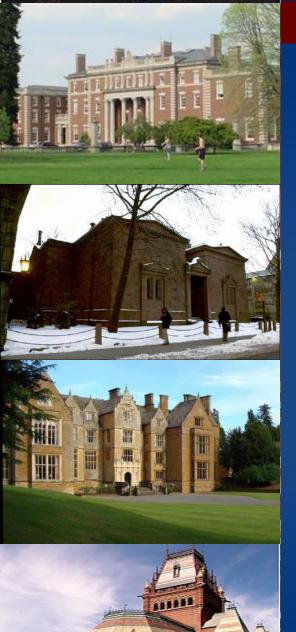


WELCOME Parents and Students to "The Financial Aid Game"

Principia NP's Mission Statement:

The primary mission of Principia NP is to educate parents and students about the financial aid and admissions process



Presentation Outline

- •The Good
- •The Bad
- •The Ugly
- •What is Financial Aid
- •The FAFSA Form & The CSS Profile Form
- Award Letter
- •What will college really cost my family?
- •Will my family qualify for Aid?
- •What are my families options for paying for college

NEW ADMISSIONS TRENDS

- Northeastern N.U. Admissions' Program
 - Australia, England, Greece
- American University Spring Admit
 - Mentoring Program (15 credits)
 - AU GAP Program (1 semester or 1 year)
 - Intern for 3 days
 - Earn 7 credits per semester
- Penn State Alternative Acceptance
 - 2+2 Plan
 - 2 yrs at a satellite campus 2 yrs Main Campus
 - Leap (Summer entry program earn 6 to 8 credits)
- Delaware in DC
 - Student's attend Fall at American Univ.



STUDENTS: WHICH COLLEGE ADMISSION PROCESS BEST SUITS YOU?

Non-Restrictive Application Plans

Regular Decision

DEFINITION:

Students submit an application by a specified date and receive a decision in a clearly stated period of time.

COMMITMENT:

NON-BINDING

Rolling Admission

DEFINITION:

Institutions review applications as they are submitted and render admission decisions throughout the admission cycle.

COMMITMENT:

NON-BINDING

Early Action (EA)

DEFINITION:

Students apply early and receive a decision well in advance of the institution's regular response date.

COMMITMENT:

NON-BINDING

Students are not restricted from applying to other institutions and have until May 1 to consider their options and confirm enrollment.

Restrictive Application Plans

Early Decision (ED)

DEFINITION:

Students make a commitment to a first-choice institution where, if admitted they definitely will enroll. The application deadline and decision deadline occur early.

COMMITMENT:

BINDING

Restrictive Early Action (REA)

DEFINITION:

Students apply to an institution of preference and receive a decision early. They may be restricted from applying ED or EA or REA to other institutions. If offered enrollment, they have until May 1 to confirm.

COMMITMENT:

NON-BINDING

Students are responsible for determining and following restrictions.

Will I Graduate in 4 years??

- Public School -20% graduate in 4 years.
- Private School -50%.
- 65% of all enrolled students are still in college after 4 Years
- 50% Do Not Finish the same course of study that they Started



4YEARS OR 5?

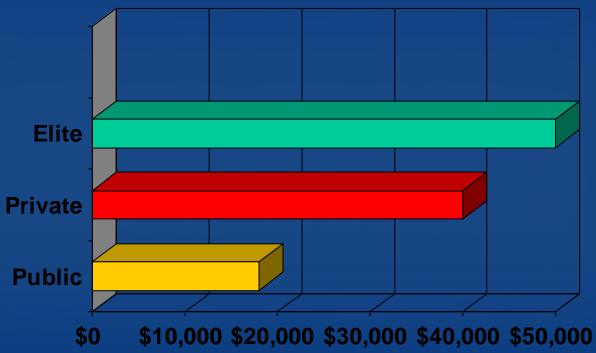
- College's require 124 to 128 Credits to graduate a 4 year institution
- 12CR X 2 (Semester Per Yr) = 24 X 4 (Year in School) = 96 Credits
- 15CR X 2 (Semester Per Yr) = 30 X 4 (Year in School) = 120 Credits

```
15CR (Each Semester 3 Yr) + 2 Summer & Winter = 126
90 Credits + 36 Credits
```

6 AND 7 YEAR PLANS ALSO AVAILABLE



The Bad



Average College Cost

- Public \$12,000 to \$25,000
- Private \$30,000 to \$44,000
 - Elite \$45,000 to \$60,000

They have now crossed over \$60,000

• Columbia Univ. \$65,885

• Fordham \$67,450

• NYU \$71,757

• George W. Univ. \$67,407

• Sarah Lawrence \$67,344



^{*} Numbers account for tuition, room and board and misc cost

UNDERSTAND THE LINGO

What Does Financial Aid Really Mean?

Gift Aid = FREE!!

Self Help = Loans and Work-study!!



Are you Financially Fit or Academically Sound Where is your advantage

GPA & SAT

Family Finances



VS



Merit Aid

- Academic
 - GPA, Class Standing, SAT Score
- Athletic
 - Scholarship or help with admission
- Neglected Resources
 - College's own money







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News

Other Resources

850+ Colleges and Universities That Do Not Use SAT/ACT Scores to Admit Substantial Numbers of Students Into Bachelor Degree Programs

Current as of Spring 2016

FairTest counts on the support of individuals like you!

Please Donate NOW So We Can Keep this List Up-to-Date №

This list includes institutions that are "test optional," "test flexible" or otherwise de-emphasize the use of standardized tests by making admissions decisions about substantial numbers of applicants who recently graduated from U.S. high schools without using the SAT or ACT.

As the notes indicate, some schools exempt students who meet grade-point average or class rank criteria while others require SAT or ACT scores but use them only for placement purposes or to conduct research studies. Please check with the school's admissions office to learn more about specific admissions requirements, particularly for international or nontraditional students.

Sources: Barron's Profiles of American Colleges 2015; College Board 2016 College Handbook; U.S. News & World Report College Guide 2016; admissions office websites; news reports; and email communications

Note: Schools with live links to their websites and admissions offices have paid a modest fee for this service. Linking does not imply any form of endorsement. If your institution would like to participate in the live link program, please contact FairTest at (617) 477-9792 or by clicking CONTACT US above

More than 850 four-year colleges and universities do not use the SAT or ACT to admit substantial numbers of bachelor-degree applicants.

See the searchable database of schools.

Find out why and how schools go "Test Optional."

What's New at FairTest

- . The Testing Resistance and Reform Movement, Monthly Review
- Graduation Test Update: States That Recently Eliminated or Scaled Back High School Exit Exams
- Time to Aboliah High Cahool

HOW DO I QUALIFY?

COST OF ATTENDANCE (COA) MINUS EXPECTED FAMILY CONTRIBUTION (EFC)

FINANCIAL NEED

WHAT COMPRISES COA?

- TUITION AND FEES
- ROOM AND BOARD
- PERSONAL EXPENSES
- BOOKS, SUPPLIES, COMPUTER
- TRANSPORTATION
- LOAN FEES





Which Form Do I fill Out?

FAFSA FORM

CSS PROFILE



VS

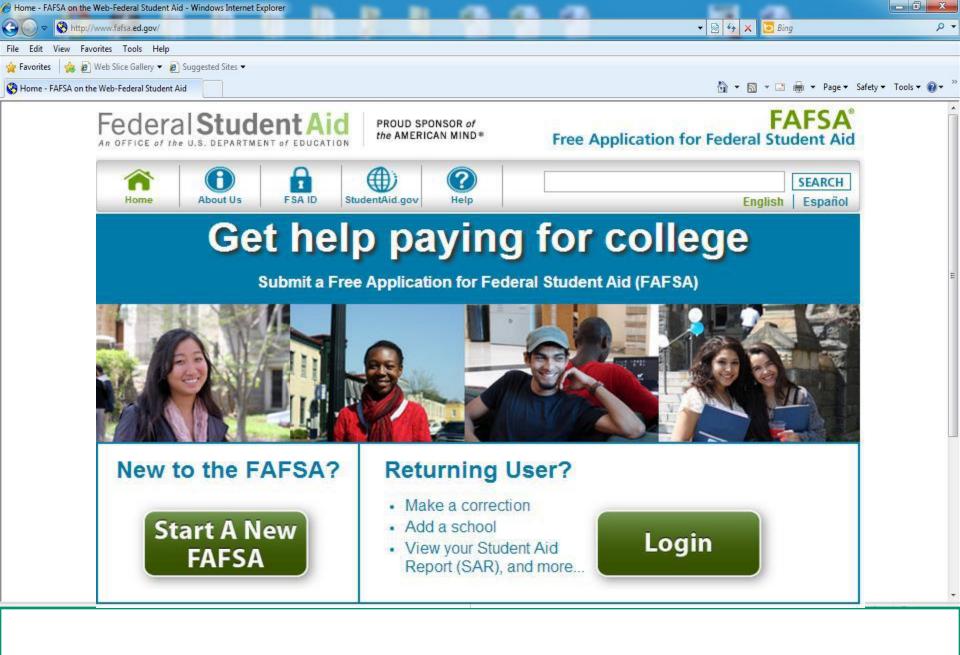


Starting the process

Important Things to know

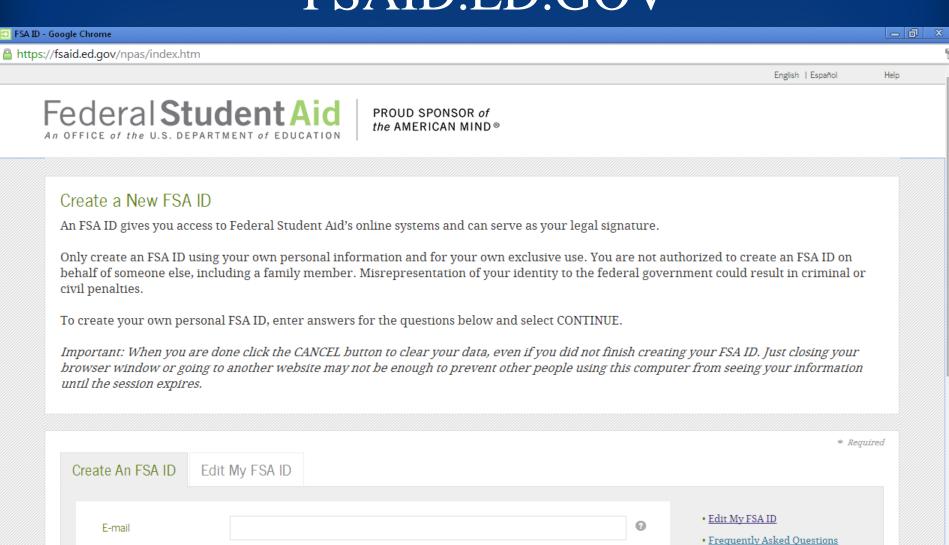
- •Federal Methodology is the formula created by Congress to determine the EFC.
- Primary Residence and Retirement Accounts are not assessed
- Used by all public & Private colleges
- Information Collected on FAFSA Form

FAFSA on the Web Worksheet 2015 - 2016 www.fafsa.gov APPLICATION DEADLINES Federal Deadline - June 30, 2016 DO NOT MAIL THIS WORKSHEET. State Aid Deadlines - See below The FAFSA on the Web Worksheet provides a preview of the guestions that you may be asked while completing the Free Application for Federal Student Aid (FAFSA*) online at www.fafsa.gov. You must complete and submit a FAFSA to apply for federal student aid and for most state and college aid. Write down notes to help you easily Academic Challenge - June 1, 2015 (date received) Workforce Grant - Contact the financial aid office. complete your FAFSA anytime after January 1, 2015. See the table to the right for state deadlines. Your application must be submitted by midnight Central time. Also pay attention to the symbols that may be listed after your state deadline. Check with your high school counselor or your college's financial aid administrator about other deadlines. The Federal deadline is June 30, 2016. This Worksheet is optional and should only be completed if you plan to use FAFSA on the Web. Sections in purple are for parent information. functi are depleted. March 10, 2015 (dote received) April 1, 2015 (dote received) As soon as possible after January 1, 2015. Awards mad This Worksheet does not include all the questions from the FAFSA. The questions that are included are ordered as they appear on FAFSA on the Web. When you are online, you may be able to skip some questions based on your answers to earlier March 1, 2015 (date received May 1, 2015 (date received March 1, 2015 (date receive Applying is easier with the IRS Data Retrieval Tool! Beginning in early February 2015, students and parents who have As soon as possible after January 1, 2015. Awards made un completed their 2014 IRS tax return may be able to use FAFSA on the Web to electronically view their tax information. With just a few simple steps, the tax information can also be securely transferred into FAFSA on di events received; A. October 1, 2015, fail & spring terms déter received; A. October 1, 2015, fail & spring term only déter received; June 30, 3016 (date received)* March 1, 2015 (date received)* March 1, 2015 (date received)* OSAC Private Scholarships - March 1, 2015 Sign your FAFSA with a Federal Student Aid PIN! If you do not have a PIN, you can apply for one at www.pin.ed.gov. Your PIN allows you to electronically sign when you submit your FAFSA. If you are providing parent information, one parent must also sign your FAFSA. To sign electronically, your parent should also apply for a PIN. Free help is available! You do not have to pay to get help or submit your FAFSA. Submit your FAFSA free online at www.fafsa.gov. Federal Student Aid provides free help online at www.fafsa.gov or you can call 1-800-4-FED-AID (1-800-433-3243). TTY users (hearing impaired) can call 1-800-730-8913 NOTES:

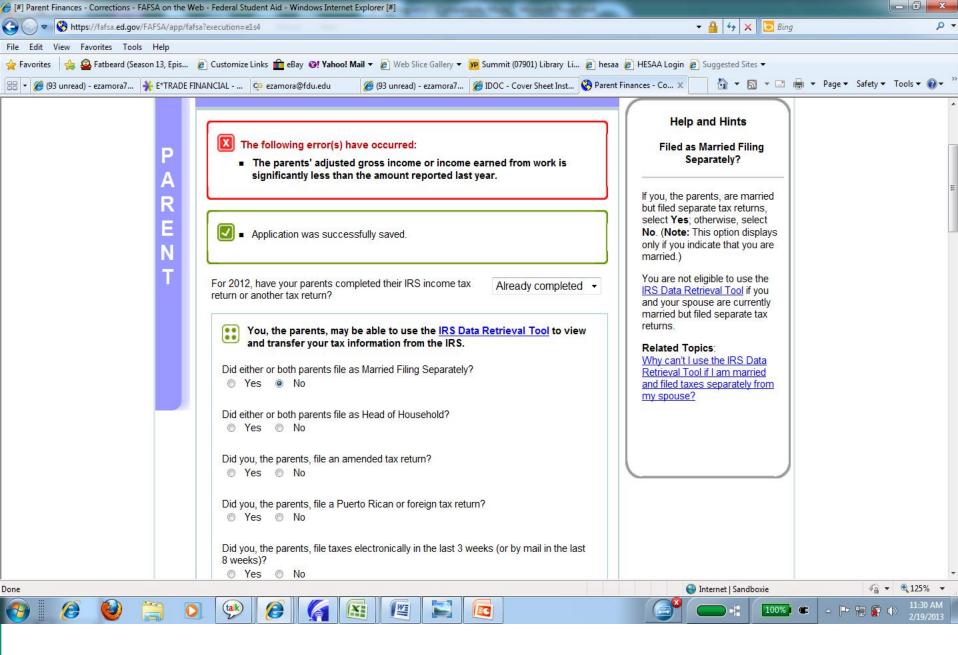


WWW.FAFSA.GOV

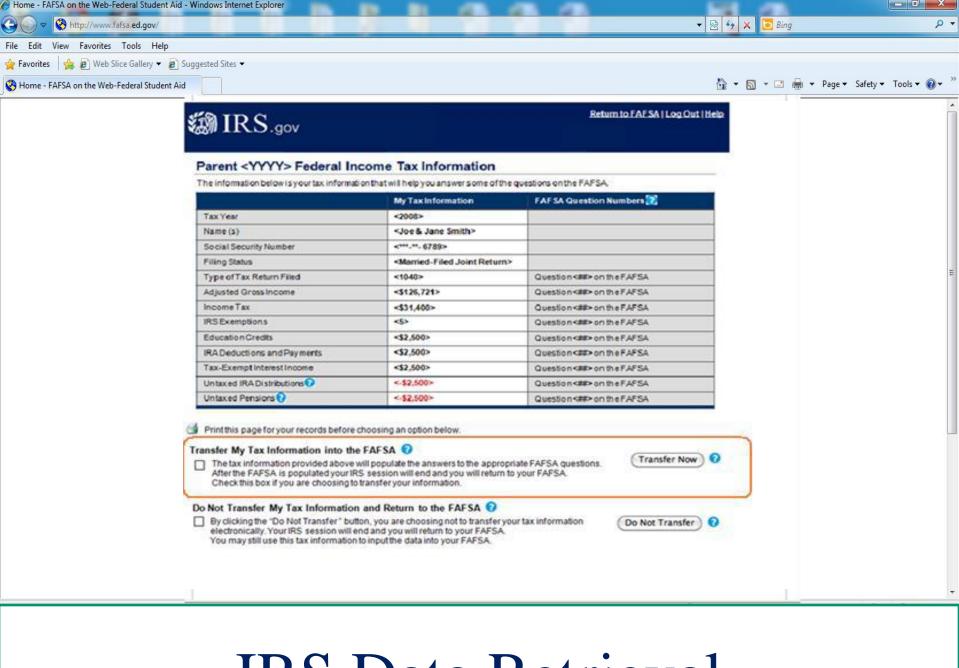
FSAID.ED.GOV



Confirm E-mail



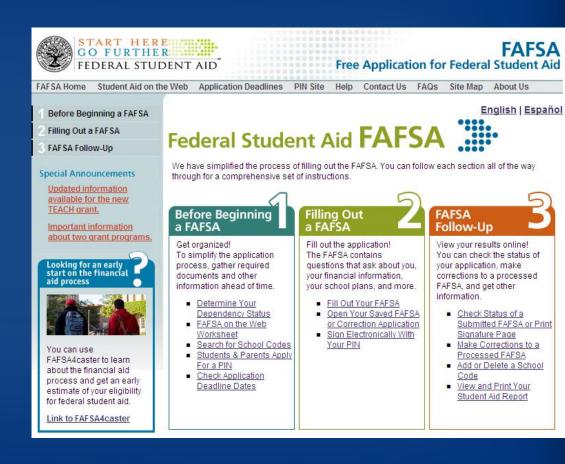
IRS Data Retrieval



IRS Data Retrieval

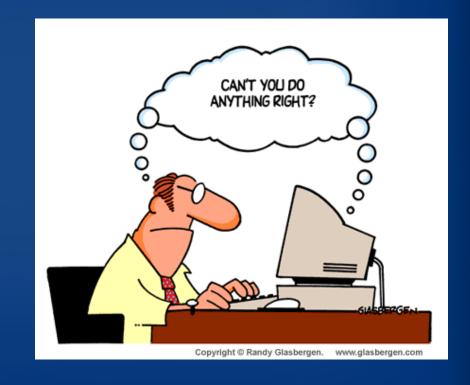
Fafsa Counts

- Cash, Savings, Checking
- Stocks and Bonds
- Mutual Funds
- 529 Plans
- Second Homes
- Child Support
- Untaxed Income
- Retirement Contributions



For Business Owners:

- The value of a business is not assessed if that business employs fewer than 100 employees.
- Corporate tax returns may be requested and income may be imputed as personal income.



EXPECTED FAMILY CONTRIBUTION (EFC)

PARENT'S FORMULA

PARENTS' INCOME - A LIVING ALLOWANCE (FAMILY SIZE)TAXES X 22% TO 47% = PARENTS' CONTRIBUTION FROM INCOME

PARENTS' ASSETS - ASSET PROTECTION ALLOWANCE (AGE BASED)

X 5.6% = PARENTS' CONTRIBUTION FROM ASSETS

STUDENT'S FORMULA

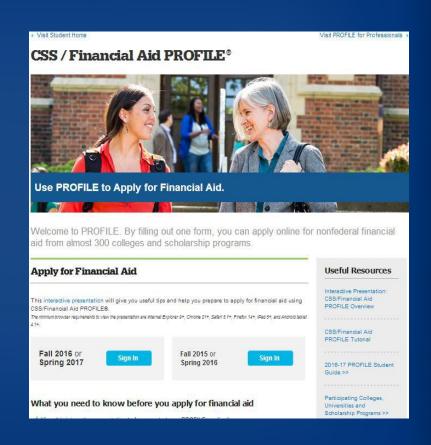
STUDENTS' INCOME - INCOME TAXES - STANDARD DEDUCTION OF \$3,500 X 50% = STUDENTS' CONTRIBUTION FROM INCOME

STUDENTS' ASSETS - NO DEDUCTIONS X 20% = STUDENTS' CONTRIBUTION FROM ASSETS

Starting the process on Collegeboard.org

Important Things to know

- •Institutional Methodology is the formula created by Private Colleges to determine the EFC.
- Primary Residence and Retirement Accounts are assessed
- Used by Private and Elite Colleges
- Information Collected by CSS Profile



Profile Counts

- Cash, Savings, Checking
- Stocks and Bonds
- Mutual Funds
- 529 Plans
- Second Homes
- Child Support
- Non-Custodial Parents Information
- Home and Car Value
- Untaxed Income
- Retirement Accounts



For Divorced or Remarried Parents:

• FAFSA does not consider the income and assets of the non-custodial parent in determining aid.

• If the custodial parent has remarried, the spouse is considered a parent, and that person's income and assets are counted.



Conflicts need to be avoided

- Divorced Or Separated
- Child Support
- Household Size
- Interest and Dividends
- Zillow and Home Sites
- Other students in college



TWO IN COLLEGE



One Student Two Students

COA \$35,000 \$70,000 EFC \$20,000 \$20,000

EXPECTED FAMILY CONTRIBUTION IS DIVIDED BY THE NUMBER OF STUDENTS

FREQUENT FILING ERRORS

- PARENT AND STUDENT SOCIAL SECURITY NUMBERS
- DIVORCED/REMARRIED PARENTAL INFORMATION
- Untaxed income
- U.S. INCOME TAXES PAID
- Household size
- Number of household members in college
- REAL ESTATE AND INVESTMENT NET WORTH



AND THEN...



SCHOOL SENDS FINANCIAL AID PACKAGE AWARD LETTER
TO THE STUDENT.
STUDENT REVIEWS AND RETURNS AWARD LETTER,
INDICATING PREFERRED LENDER (IF NEEDED) AND ANY
NECESSARY CHANGES.

The Award Letter

What is on the Award Letter

- The Cost of Attendance
- The EFC
- Estimated Financial Aid
- Scholarships
- Grants
- Loans
- Work-Study

A College in North Dakota

March 18, 2005

Financial Aid Estimate for:

Thank you for expressing an interest in attending the recognizes that the cost of an education plays a major role in a student's decision-making process. To assist you with planning, the Student Financial Aid Office is providing you with this estimate of your financial aid eligibility for the 2005-06 academic year.

This estimate is based on the information you provided on your *Free Application for Federal Student Aid* (FAFSA). The amount of your financial aid eligibility may change because of legislative action, corrections to your FAFSA, a change in your financial situation, or the actual cost of your program of study.

Estimated Cost of Attendance*	\$13780
Less Expected Family Contribution:	\$ 10340
Estimated Financial Need:	\$3440

*The Estimated Cost of Attendance (ECOA) includes an estimate of your total academic year tuition and fees of \$4828, which was based on ND residency and the current rates; future year rates may be higher. The ECOA also includes estimated academic year costs of \$700 for books and supplies, with the remainder to cover fiving expenses. On campus housing costs can be obtained by contacting the Housing Office at

Estimated Financial Aid Eligibility:

Estimated Federal Pell Grant	\$ 0
Estimated Federal Supplemental Educational Grant	\$ 0
Estimated Federal Work Study:	\$ 1720
Estimated Perkins Loan:	\$ 0
Estimated Stafford Loan:	\$ 1720
Self-Reported VA Benefits	\$ -
Estimated Unsubsidized Stafford Loan:	\$ 900
Estimated PLUS or Commercial Loan**	\$ 9440
TOTAL Estimated Financial Aid Eligibility:	\$ 13780

**Please note that this award will not appear on your official award letter, this information is provided to assist you in the planning process.

An official award letter will be sent to you after May 15, 2005 if you have applied for admission to have a complete financial aid file. A financial aid award letter does not constitute admission to

We look forward to having you on our campus and would be happy to assist you in obtaining the necessary resources to fund your education at our institution. Should you have any questions or concerns at any time in the future, please feel free to contact our office.

Let's Make a Deal

- You can ask for more
 - Always ask for more
 - Use similar colleges
 - Be pro-active but not rude



If you don't ask you will never know

MEETING A STUDENT'S FINANCIAL NEED

- CHOOSE YOUR COLLEGE WISELY, BECAUSE:
 - NOT ALL WILL MEET 100% OF NEED
- PRIVATE COLLEGES GENERALLY.
 - MEET A HIGHER PERCENTAGE OF NEED
 - AWARD A HIGHER PERCENTAGE OF GIFT AID
- Many students can attend a PRIVATE COLLEGE FOR THE SAME COST AS A PUBLIC UNIVERSITY!



PRIVATE VS. PUBLIC

Comeii Oniversity			Monthall State University			
Cost of Attendance Expect Family Cor		\$65,374 \$10,000			\$27,493 \$10,000	
Financial Need		\$55,374	Financial Need		\$17,493	
Avg. Percent of Need Met	100%	(\$55,374)	Avg. Percent of Need Met	63%	(\$11,021)	
Unmet Need	0%	\$0	Unmet Need	36%	\$6,472	
Avg. Scholarship And Grant Given	100%	\$55,374	Avg. Scholarship And Grant Given	37%	\$4,049	

Actual cost COA - Gift Aid = \$10,000

Cornell University

Actual cost COA - Gift Aid = \$20556

Montclair State University

LOANS

Direct Loans

- Subsidized
- Unsubsidized

Perkins Loans

- Need based loan

PLUS Loans

-Parent Loans



LOANS PART II

NJ Class
Sallie Mae
Wells Fargo
Citi Bank
Chase
PNC





"Financial Aid Awareness Through Recycling"

Principia NP hands out over \$10,000 in Scholarships

Inside this issue:

Scholarship Initiative

Scholarship Initiative 2
Continued

Principia NP's Programs

Principia NP's new programs

Principia NP is an

organization estab-

lished to educate

parents and stu-

dents about the college financial

process; Principia

comprehensive in

NP provides the

most up to date

Principia NP's Scholarship Initiative for the high school class of 2009 is a Huge Success!!!

Principia NP's mission from the begin has been "Financial Aid Awareness through Recycling". With over a dozen schools participating in Principia NP's programs. Principia NP's first year has been a tremendous success.

On June 4, 2009 Principia NP awarded its first "Green Initiative Scholarships" to Marisa Bierenfeld, (\$1,500 Scholarship) and Amber Cox (\$1,500 Scholarship) of David Brearly High School in Kenilworth, NJ.

college financial
This year's Scholarship winners also aid and admissions include:

Christopher Geissler, Oratory Prep. School, Green Scientist, \$1,000 award



(From left to right) Marisa Bierenfeld David Brearley High School's Green Citizen scholarship recipient, Ed Zamora (Co-founder of Principia NP) and on the right Amber Cox (David Brearley High School's Green Scientist recipient.



(From left to right) Christopher Darcy

Additional Information

- FINANCIAL AID:
- WWW.FAFSA.ED.GOV
- WWW.COLLEGEBOARD.COM
- SCHOLARSHIP SEARCHES:
- WWW.FASTWEB.COM
- WWW.FINAID.COM
- Follow US On:
- FACEBOOK PRINCIPIA NP
- TWITTER_PRINCIPIA_NP





Kelly's Information prinprep@gmail.com Phone 862-432-2463